FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

JUNE 30, 2020 AND 2019

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of The Astraea Foundation, Inc. (d/b/a Astraea Lesbian Foundation for Justice)

We have audited the accompanying financial statements of The Astraea Foundation, Inc. (d/b/a Astraea Lesbian Foundation for Justice) (a nonprofit organization), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Astraea Foundation, Inc. (d/b/a Astraea Lesbian Foundation for Justice) as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 17 to the financial statements, in March 2020, the United States declared the global pandemic novel coronavirus COVID-19 outbreak a national emergency. As a result, The Astraea Foundation, Inc. (d/b/a Astraea Lesbian Foundation for Justice) has deferred some of its program activities at the direction of state and local governmental authorities. Our opinion is not modified with respect to that matter.

Lutz + Can, LZP

New York, New York August 26, 2021

STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2020 AND 2019

	2020	2019
Assets		
Cash and cash equivalents (Notes 2b and 5a)	\$ 5,009,637	\$ 2,401,703
Accounts receivable	27,318	99,404
Contributions receivable (Notes 2c, 5b and 6)	2,108,880	2,563,030
Prepaid expenses	101,228	120,103
Grant advances	606,360	60,833
Investments (Notes 2d, 2e, 5a and 7)	17,876,858	11,410,929
Fixed assets, at cost, net of accumulated		
depreciation and amortization (Notes 2f and 9)	203,602	271,448
Security deposits	12,518	12,518
Total Assets	\$25,946,401	\$16,939,968
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Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 815,954	\$ 918,169
Grants payable (Notes 2g and 10)	3,544,922	2,532,511
Note payable (Note 11)	209,181	269,101
Loan payable - Paycheck Protection Program (Note 12)	617,468	-
Deferred rent (Notes 2h and 16)	74,592	72,877
Total Liabilities	5,262,117	3,792,658
Commitments and Contingency (Notes 15, 16 and 17)		
Net Assets		
Without donor restrictions	3,739,491	1,156,466
With donor restrictions (Note 4)	16,944,793	11,990,844
Total Net Assets	20,684,284	13,147,310
. 3.5		
Total Liabilities and Net Assets	POE 046 404	\$46,020,060
Total Liabilities and Net Assets	\$25,946,401	\$16,939,968

STATEMENTS OF ACTIVITIES

YEARS ENDED JUNE 30, 2020 AND 2019

	2020			2019		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
	- toothono	11001110110110		11001110110110	11001110110110	
Changes in Net Assets						
Support and Revenue						
Grants and contributions (Notes 5b and 14)						
Programs and operations	\$ 3,120,233	\$16,042,082	\$19,162,315	\$ 1,229,477	\$ 7,260,437	\$ 8,489,914
Sponsored projects	=	1,766,952	1,766,952	-	1,582,822	1,582,822
In-kind contributions (Note 14)	-	10,015,800	10,015,800	-	111,105	111,105
Program fees	=	-	-	56,740	-	56,740
Net investment income (Note 7)	125,759	414,263	540,022	166,203	439,315	605,518
Foreign currency translation loss (Note 6)	-	-	-	(6,484)	-	(6,484)
Other income	1,030		1,030	25,668		25,668
	3,247,022	28,239,097	31,486,119	1,471,604	9,393,679	10,865,283
Net assets released from restrictions (Notes 4, 13 and 14)						
Core programs and operations	20,919,873	(20,919,873)	-	8,709,182	(8,709,182)	-
Sponsored projects	1,732,137	(1,732,137)	-	2,093,686	(2,093,686)	-
Transfer of project assets to fiscal sponsor		(633,138)	(633,138)	-		-
Total Support and Revenue	25,899,032	4,953,949	30,852,981	12,274,472	(1,409,189)	10,865,283
Expenses						
Program Services						
Core programs	19,727,671	-	19,727,671	8,424,400	-	8,424,400
Sponsored projects	1,534,121	-	1,534,121	1,838,821	-	1,838,821
Total Program Services	21,261,792	-	21,261,792	10,263,221		10,263,221
Supporting Services						
Administrative and general	875,040	-	875,040	1,046,802	-	1,046,802
Fundraising	1,179,175	-	1,179,175	1,330,788	-	1,330,788
Total Supporting Services	2,054,215	-	2,054,215	2,377,590	-	2,377,590
Total Expenses	23,316,007		23,316,007	12,640,811		12,640,811
Increase (decrease) in net assets	2,583,025	4,953,949	7,536,974	(366,339)	(1,409,189)	(1,775,528)
Net assets, beginning of year	1,156,466	11,990,844	13,147,310	1,522,805	13,400,033	14,922,838
Net Assets, End of Year	\$ 3,739,491	\$16,944,793	\$20,684,284	\$ 1,156,466	\$11,990,844	\$13,147,310

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2020 WITH COMPARATIVE TOTALS FOR 2019

		Program Service	s	Supporting	Services	2020	2019
	Core	Sponsored		Administrative		Total	Total
	Programs	Projects	Total	and General	Fundraising	Expenses	Expenses
Salaries	\$ 1,368,990	\$ 187,648	\$ 1,556,638	\$ 433,483	\$ 587,411	\$ 2,577,532	\$ 2,839,155
Payroll taxes and fringe benefits	325,549	41,168	366,717	100,988	127,569	595,274	561,129
Total Payroll and Related Expenses	1,694,539	228,816	1,923,355	534,471	714,980	3,172,806	3,400,284
Grants	5,915,772	704,998	6,620,770	-	-	6,620,770	5,333,352
Professional and consulting fees	1,433,982	392,306	1,826,288	159,771	254,012	2,240,071	2,016,506
In-kind program costs (Note 14)	10,015,800	-	10,015,800	-	-	10,015,800	111,105
Travel	173,421	2,556	175,977	13,564	28,084	217,625	411,547
Meetings and conferences	43,890	146,728	190,618	7,452	9,816	207,886	406,489
Publicity and promotions	11,510	11,140	22,650	-	2,878	25,528	45,265
Event expenses	-	-	-	-	2,116	2,116	138,592
Occupancy	144,791	9,790	154,581	45,976	66,410	266,967	333,534
Repairs and maintenance	12,372	-	12,372	3,976	31,078	47,426	52,104
Printing and copying	73,449	-	73,449	820	16,948	91,217	71,111
Equipment and software	69,049	1,741	70,790	9,748	15,564	96,102	83,166
Office supplies and expenses	923	-	923	13,222	758	14,903	9,701
Telephone and communications	776	19,164	19,940	28,390	217	48,547	35,275
Website expenses	1,838	-	1,838	-	301	2,139	8,231
Insurance	-	-	-	9,168	-	9,168	8,257
Postage and delivery	345	-	345	769	4,509	5,623	4,942
Staff development and recruitment	10,418	4,750	15,168	11,491	3,152	29,811	32,503
Bank and credit card charges	8,948	5,891	14,839	4,874	4,925	24,638	27,491
Dues, fees and subscriptions	7,125	5,000	12,125	1,522	1,779	15,426	5,616
Interest expense	-	-	-	14,050	-	14,050	17,462
Bad debt expense	60,000	-	60,000	114	-	60,114	-
Miscellaneous	2,097	1,241	3,338	675	-	4,013	7,550
Total expenses before depreciation and amortization	19,681,045	1,534,121	21,215,166	860,053	1,157,527	23,232,746	12,560,083
Depreciation and amortization	46,626		46,626	14,987	21,648	83,261	80,728
Total Expenses, 2020	\$19,727,671	\$1,534,121	\$21,261,792	\$ 875,040	\$ 1,179,175	\$23,316,007	
Total Expenses, 2019	\$ 8,424,400	\$1,838,821	\$10,263,221	\$ 1,046,802	\$ 1,330,788		\$12,640,811

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2019

	Program Services		Supporting	g Services		
	Core	Sponsored		Administrative		Total
	Programs	Projects	Total	and General	Fundraising	Expenses
Salaries	\$1,171,699	\$ 396,520	\$ 1,568,219	\$ 634,392	\$ 636,544	\$ 2,839,155
Payroll taxes and fringe benefits	283,365	41,799	325,164	112,703	123,262	561,129
Total Payroll and Related Expenses	1,455,064	438,319	1,893,383	747,095	759,806	3,400,284
Grants	4,433,178	900,174	5,333,352	-	-	5,333,352
Professional and consulting fees	1,583,587	166,153	1,749,740	94,077	172,689	2,016,506
In-kind program costs (Note 14)	111,105	, -	111,105	, -	<u>-</u>	111,105
Travel	299,790	31,243	331,033	24,433	56,081	411,547
Meetings and conferences	176,876	201,467	378,343	13,153	14,993	406,489
Publicity and promotions	23,937	14,344	38,281	, -	6,984	45,265
Event expenses	-	-	-	-	138,592	138,592
Occupancy	133,497	77,443	210,940	51,081	71,513	333,534
Repairs and maintenance	16,521	-	16,521	6,355	29,228	52,104
Printing and copying	45,993	=	45,993	809	24,309	71,111
Equipment and software	57,735	_	57,735	8,924	16,507	83,166
Office supplies and expenses	753	-	753	8,771	177	9,701
Telephone and communications	3,486	2,495	5,981	28,951	343	35,275
Website expenses	7,748	- -	7,748	100	383	8,231
Insurance	, -	-	- -	8,257	-	8,257
Postage and delivery	2,127	-	2,127	948	1,867	4,942
Staff development and recruitment	17,017	181	17,198	9,493	5,812	32,503
Bank and credit card charges	9,692	5,676	15,368	5,930	6,193	27,491
Dues, fees and subscriptions	2,366	, -	2,366	697	2,553	5,616
Interest expense	- -	_	-	17,462	-	17,462
Bad debt expense	<u>-</u>	_	-	-	_	-
Miscellaneous	1,949	1,326	3,275	4,121	154	7,550
Total expenses before depreciation and amortization	8,382,421	1,838,821	10,221,242	1,030,657	1,308,184	12,560,083
Depreciation and amortization	41,979		41,979	16,145	22,604	80,728
Total Expenses	\$8,424,400	\$1,838,821	\$10,263,221	\$ 1,046,802	\$ 1,330,788	\$12,640,811

STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2020 AND 2019

	2020	2019
Cash Flows From Operating Activities		
Increase (decrease) in net assets	\$ 7,536,974	\$(1,775,528)
Adjustments to reconcile increase (decrease) in net assets	Ψ 1,000,011	ψ(1,770,020)
to net cash provided (used) by operating activities:		
Depreciation and amortization	83,261	80,728
Net realized gain on investments	(95,554)	(142,034)
Net unrealized gain on investments	(287,400)	(289,146)
Bad debt expense	60,000	-
(Increase) decrease in:	•	
Accounts receivable	72,086	(49,277)
Contributions receivable	394,150	1,204,010
Prepaid expenses	18,875	120,284
Grant advances	(545,527)	(60,833)
Increase (decrease) in:	(0.10,021)	(00,000)
Accounts payable and accrued expenses	(102,215)	481,129
Grants payable	1,012,411	(123,433)
Deferred rent	1,715	7,617
Net Cash Provided (Used) By Operating Activities	8,148,776	(546,483)
riet daen i ferrada (deeda) by operating rietivities		(6.10,100)
Cash Flows from Investing Activities		
Acquisition of fixed assets	(15,415)	-
Purchase of investments	(10,549,438)	(2,175,831)
Proceeds from sale of investments	4,466,463	3,220,516
Net Cash Provided (Used) By Investing Activities	(6,098,390)	1,044,685
Cash Flows from Financing Activities		
Principal payments on note payable	(59,920)	(56,525)
Proceeds from loan payable - Paycheck Protection Program	617,468	(30,323)
Net Cash Provided (Used) By Financing Activities	557,548	(56,525)
Net Cash Frovided (Osed) by Financing Activities	357,346	(30,323)
Net increase in cash and cash equivalents	2,607,934	441,677
Cash and cash equivalents, beginning of year	2,401,703	1,960,026
Cash and Cash Equivalents, End of Year	\$ 5,009,637	\$ 2,401,703
Supplemental Disclosures of Cash Flow Information		
Cash paid during the year for interest	\$ 14,341	\$ 17,736
	+,•	+,

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 1 - Organization

The Astraea Foundation, Inc. (d/b/a Astraea Lesbian Foundation for Justice) ("Astraea") works for social, racial and economic justice in the U.S. and internationally by funding LGBTQI organizations and engaging in philanthropic advocacy. Astraea's work helps lesbians and allied communities challenge oppression and claim their human rights.

In pursuing its mission, Astraea raises and disburses funds to programs and initiatives that directly benefit or serve diverse constituencies; expands the community of individuals and institutions that support lesbian and trans issues; promotes community-building, capacity building, and movement-building; and educates individuals about money, philanthropic giving and the role of grantmaking in achieving common goals.

Note 2 - Summary of Significant Accounting Policies

a - Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting.

b - Cash and Cash Equivalents

For purposes of the statement of cash flows, Astraea considers all highly liquid debt instruments, purchased with a maturity of three months or less, to be cash equivalents, except for those short-term investments managed by Astraea's investment managers as part of their long-term investment strategies.

c - Contributions and Contributions Receivable

Contributions are recognized when the donor makes a promise to give to Astraea, that is, in substance, unconditional. Conditional promises to give that have a measurable performance, related or other barrier and right of return, are not recognized until the conditions on which they depend have been met. Contributions that are restricted by the donor are reported as increases in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are classified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Astraea uses the allowance method to determine uncollectible promises to give. The allowance is based on prior years' experience and management's analysis of specific promises made.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 2 - Summary of Significant Accounting Policies (continued)

d - Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. Fair value is a market-based measurement, not an entity-based measurement. Generally accepted accounting principles establish a framework for measuring fair value which maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are those the market participants would use in pricing the asset based on market date obtained from sources independent of Astraea. Unobservable inputs reflect Astraea's assumptions about the inputs market participants would use in pricing the asset developed based on the best information available in the circumstances.

Fair value measurements are categorized into three levels as follows:

- Level 1 Inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities that Astraea has the ability to access at the measurement date.
- Level 2 Inputs other than quoted prices included in Level 1 that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active.
- Level 3 Inputs that are unobservable.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

e - Investments

Investments are measured at fair value on a recurring basis. Interest, dividends and gains and losses on investments are reflected in the statement of activities as increases and decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or by law. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

f - Fixed Assets

Astraea capitalizes expenditures for furniture and equipment and leasehold improvements in excess of \$1,500. Fixed assets are recorded at cost and are being depreciated using the straight-line method over the estimated useful life of the related asset.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 2 - Summary of Significant Accounting Policies (continued)

g - Grant Expenses

Unconditional grants made are recognized at the time authorized.

h - Deferred Rent

Rent expense is recognized on a straight-line basis over the life of the lease. The difference between the straight-line amount and the amount actually paid during the year is recorded as deferred rent in the accompanying financial statements.

i - Financial Statement Presentation

The financial statements of Astraea have been prepared in accordance with accounting principles generally accepted in the United States, which require Astraea to report information regarding its financial position and activities according to the following net asset classifications:

Net Assets Without Donor Restrictions

Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of Astraea. These net assets may be used at the discretion of Astraea's management and Board of Directors.

Net Assets With Donor Restrictions

Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of Astraea or the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

i - Program Fees

Program fees are recognized as income when the respective program takes place.

k - In-Kind Contributions

Contributed securities are recorded at market value at the date of receipt. Donated services are reflected in the statement of activities at their fair value. Materials and other assets received as donations are recorded and reflected in the accompanying financial statements at their fair values at the date of receipt.

I - Functional Allocation of Expenses

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Expenses are applied directly to programs where applicable or allocated on a reasonable and consistent basis. A substantial portion of Astraea's expenses are directly related to program activities. Certain salaries and fringe benefits are allocated based on an estimate of employee time and effort. Depreciation, occupancy costs, equipment and software, professional fees and consulting expenses are allocated based on estimated usage.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 2 - Summary of Significant Accounting Policies (continued)

m - Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

n - Tax Status

Astraea is a not-for-profit organization, exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, and has been designated as an organization which is not a private foundation.

o - Subsequent Events

Astraea has evaluated subsequent events through August 26, 2021, the date that the financial statements are considered available to be issued.

p - New Accounting Pronouncements

During the year ended June 30, 2020, Astraea has adopted Accounting Standards Update ("ASU") No. 2018-08, Not-for-Profit Entities: Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 605). The ASU clarifies and improves the current guidance about whether a transfer of assets is a contribution or exchange transaction. In addition, the ASU requires that an entity determine whether an agreement includes a measurable performance-related barrier that must be overcome and either a right of return of assets transferred or a release of a promisor's obligation to transfer assets. Analysis of the provisions of the ASU resulted in no significant changes in the way Astraea recognizes revenue.

In 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which requires organizations to recognize revenue when performance obligations within a contract are satisfied. ASU 2014-09 is effective for fiscal years beginning after December 15, 2019. Astraea is currently evaluating the impact of this standard on its financial statements.

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)". The core principles of ASU 2016-02 change the way organizations will account for their leases by recognizing lease assets and related liabilities on the statements of financial position for all leases with terms longer than twelve months and disclosing key information about leasing arrangements. ASU 2016-02 is effective for fiscal years beginning after December 15, 2021. Astraea is currently evaluating the impact of ASU 2016-02 on its financial statements.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 2 - Summary of Significant Accounting Policies (continued)

q - Prior Year Information

For comparability, certain amounts for the year ended June 30, 2019 have been reclassified, where appropriate, to conform to the financial statement presentation used for the year ended June 30, 2020.

Note 3 - Information Regarding Liquidity and Availability

Astraea operates with a balanced budget for each fiscal year based on the revenues expected to be available to fund anticipated expenses. A substantial portion of general expenditures during a given year are funded with operating investment income and contributions raised during the year. Astraea considers general expenditures to consist of all expenses related to its ongoing program services, and the expenses related to management and general and fundraising activities undertaken to support those services.

Astraea regularly monitors liquidity to meet its operating needs and other commitments and obligations, while seeking to maximize the investment of its available funds. Management prepares regular cash flow projections to determine liquidity needs on an ongoing basis. Financial assets in excess of daily cash requirements are invested in money market funds.

Astraea's financial assets as of June 30, 2020 and 2019 available to meet cash needs for general expenditures within one year are summarized as follows:

	2020	2019
Financial Assets at Year End: Cash and cash equivalents Accounts receivable Contributions receivable Investments	\$ 5,009,637 27,318 2,108,880 17,876,858	\$ 2,401,703 99,404 2,563,030 11,410,929
Total Financial Assets	25,022,693	16,475,066
Less: Amounts not Available to be Used within One Year: Net assets with donor restrictions, subject to expenditure for specific purposes or passage of time	(11,827,426)	(7,184,671)
Plus: Net assets with donor restrictions expected to be met in less than one year	8,346,435	4,830,004
Less: Net assets with donor restrictions for endowment, subject to spending policy and appropriation	(5,117,367)	(4,806,173)
Plus: Amounts appropriated for use within one year		90,000
Financial Assets Available to Meet General Expenditures within One Year	<u>\$16,424,335</u>	\$ 9,404,226

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 4 - Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods:

	2020	2019
Subject to expenditure for specific purpose:		
International Fund	\$ 2,917,277	\$ 2,509,553
International Trans Fund	960,738	978,607
US Fund	564,606	254,294
LGBTQ Racial Justice Fund	567,808	1,014,350
Grantmaking and other programmatic expenses	470,926	281,547
Global Philanthropy Project	-	588,549
Intersex Fund	386,234	559,344
Multi-Donor LGBTI Global Human Rights Initiative	4 000 077	
(including in-kind)	4,692,677	- EG EO1
LGBTI Global Development Partnership (including in-kind)	10.622	56,501
Philanthropic Advocacy Comms Labs	19,633 104,135	74,895 155,435
The Pipeline Project	55,751	25,839
Communication	23,750	23,750
Global Arts Fund	21,663	20,543
Lesbians Who Tech	22,772	20,040
East African Sexual Health and Rights Initiative	708	708
Zasty inisany Coxidary realing and raights initiative	10,808,678	6,543,915
Subject to passage of time for future periods	1,018,748	640,756
Endowments subject to spending policy and appropriation: Investment Income Above Original Gift Amount: General operating support Skip Fund for Lesbian Writers and Lesbian Visual Arts International Fund Out Fund Visual Arts Fund	851,569 258,117 205,473 190,629 129,007	705,241 221,670 153,141 142,059 105,212
Lesbian Writers Fund	9,878	8,666
Lynn Campbell Memorial Grant Fund	10,025	8,596
Margot Karle Scholarship Fund	952	(129)
Investment in perpetuity	<u>1,655,650</u>	<u>1,344,456</u>
General operating support	1,909,978	1,909,978
International Fund	542,317	542,317
Out Fund	503,401	503,401
Skip Fund for Lesbian Writers and Lesbian Visual Arts	262,686	262,686
Visual Arts Fund	211,000	211,000
Margot Karle Scholarship Fund	14,500	14,500
Lynn Campbell Memorial Grant Fund	10,390	10,390
Lesbian Writers Fund	7,445	7,445
	3,461,717	3,461,717
Total Endowments	5,117,367	4,806,173
Total Net Assets With Donor Restrictions	<u>\$16,944,793</u>	<u>\$11,990,844</u>

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 4 - Net Assets With Donor Restrictions (continued)

Net assets were released from donor restrictions during the years ended June 30, 2020 and 2019 by incurring expenses satisfying restrictions or by the occurrence of other events specified by donors as follows:

	2020	2019
Satisfaction of Purpose Restrictions: International Fund LGBTI Global Development Partnership	\$ 2,396,246	\$ 2,486,600
(including in-kind)	56,501	1,171,370
US Fund International Trans Fund	1,777,733 1,585,492	1,490,132 1,562,508
LGBTQ Racial Justice Fund Multi-Donor LGBTI Global Human Rights	1,199,042	1,168,053
Initiative (including in-kind) Intersex Fund	12,727,840 954,490	- 609,489
Global Philanthropy Project Grantmaking and programmatic expenses	355,744 210,639	598,009 309,243
The Pipeline Project	144,115	261,544
Philanthropic Advocacy Comms Labs	55,262 51,299	61,562 144,565
Lesbians Who Tech LGBTQ Poverty Initiative	2,530 -	94,634 175,000
Endowment appropriation - general operating	103,069	97,571
Satisfaction of Time Restrictions: General operating support	1,032,008	572,588
Total	<u>\$22,652,010</u>	<u>\$10,802,868</u>

Note 5 - Concentrations

- a Astraea's cash and cash equivalents and investments are insured by the Federal Deposit Insurance Corporation or Securities Investor Protection Corporation, up to certain limits. Balances at times exceed these limits.
- b Approximately 30% of contribution revenue for the year ended June 30, 2020 was from two government agencies. Approximately 47% of contribution revenue for the year ended June 30, 2019 was from three foundations. Approximately 84% of contributions receivable were from four donors at June 30, 2020. Approximately 68% of contributions receivable were from four donors at June 30, 2019.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 6 - Contributions Receivable

Contributions receivable as of June 30, 2020 are summarized as follows:

		2020	
	Without Donor Restrictions	With Donor Restrictions	Total
Due within one year Due in one to five years	\$473,068 	\$1,605,812 30,000	\$2,078,880 30,000
	<u>\$473,068</u>	<u>\$1,635,812</u>	<u>\$2,108,880</u>

Contributions receivable as of June 30, 2019 are due as follows:

		2019	
	Without Donor	With Donor	
	Restrictions	Restrictions	Total
Due within one year	<u>\$934,662</u>	<u>\$1,628,368</u>	\$2,563,030

Losses from foreign currency translation for the year ended June 30, 2019 totaled \$6,484.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 7 - <u>Investments</u>

Investments consist of the following as of June 30:

	2020					
		Fair Value				
	Cost	Total	Level 1	Level 2	Level 3	
Cash and cash equivalents	\$ 8,496,973	\$ 8,496,973	\$ 8,496,973	\$ -	\$ -	
Certificate of deposit Equities	100,000	100,000	100,000	-	-	
Domestic	1,832,735	2,660,423	2,660,423	-	-	
International	857,913	1,013,903	1,013,903	=	-	
Mutual Funds						
Domestic	1,049,875	1,053,525	1,053,525	-	-	
International	107,992	133,118	133,118	-	-	
Fixed income - international	18,952	17,265	17,265	-	-	
Corporate bonds - domestic U.S. Government and state	3,203,253	3,292,082	-	3,292,082	-	
obligations	1,017,989	1,098,191	1,098,191	-	-	
Exchange traded products	9,440	11,378	11,378			
Total	<u>\$16,695,122</u>	<u>\$17,876,858</u>	\$14,584,776	\$3,292,082	<u>\$ -</u>	

			2019		
	,	Fair Value			
	Cost	Total	Level 1	Level 2	Level 3
Cash and cash equivalents	\$1,473,143	\$1,473,143	\$1,473,143	\$ -	\$ -
Certificate of deposit	100,000	100,000	100,000	-	-
Equities					
Domestic	1,430,183	2,043,610	2,043,610	-	-
International	862,586	980,873	980,873	-	-
Mutual Funds					
Domestic	1,037,015	1,040,011	1,040,011	-	-
International	383,388	470,677	470,677	-	-
Fixed income - international	18,952	16,279	16,279	-	-
Corporate Bonds					
Domestic	4,086,162	4,125,987	-	4,125,987	-
International	7,215	8,268	-	8,268	-
U.S. Government and state					
obligations	1,108,510	1,141,932	1,141,932	-	-
Exchange traded products	9,439	10,149	10,149		
Total	\$10,516,593	\$11,410,929	\$7,276,674	\$4,134,255	\$ -

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 7 - <u>Investments</u> (continued)

Net investment income for the years ended June 30, 2020 and 2019 consists of the following:

	2020	2019
Interest and dividends	\$217,157	\$231,267
Net realized gain on sale of investments Net unrealized gain	95,554 287,400	142,034 289,147
Investment fees	<u>(60,089</u>)	<u>(56,930</u>)
Net Investment Income	<u>\$540,022</u>	<u>\$605,518</u>

Note 8 - Endowment Funds

Astraea's endowment consists of several individual funds established for the support of its programs and operations. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Consistent with New York State Not-for-Profit Corporation Law and the New York Prudent Management of Institutional Funds Act ("NYPMIFA"), Astraea classifies as net assets with donor restrictions, perpetual in nature (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts donated to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of any applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as perpetual in nature is classified as net assets with donor restrictions until those amounts are appropriated for expenditure.

In accordance with NYPMIFA, Astraea considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (i) the duration and preservation of the endowment fund;
- (ii) the purposes of Astraea and the endowment fund;
- (iii) general economic conditions;
- (iv) the possible effect of inflation or deflation;
- (v) the expected total return from income and the appreciation of investments;
- (vi) other resources of Astraea;
- (vii) where appropriate and circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on Astraea; and
- (viii) the investment policy of Astraea

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 8 - Endowment Funds (continued)

Astraea's endowment funds as of June 30, 2020 and 2019 are summarized by type of fund and net asset classification as follows:

	With Donor Restrictions			
	Investment Income Above Original Gift Amount	Investment in Perpetuity	Total	
Donor-restricted endowment funds, 2020	<u>\$1,655,650</u>	<u>\$3,461,717</u>	<u>\$5,117,367</u>	
Donor-restricted endowment funds, 2019	<u>\$1,344,456</u>	<u>\$3,461,717</u>	<u>\$4,806,173</u>	

Changes in Astraea's endowment funds for the years ended June 30, 2020 and 2019 are summarized as follows:

	2020 With Donor Restrictions			
	Investment Income Above Original Gift Amount	Investment in Perpetuity	Total	
Endowment funds, beginning of year Net investment income Appropriation of endowment assets	\$1,344,456 414,263	\$3,461,717 -	\$4,806,173 414,263	
for expenditure	(103,069)		(103,069)	
Endowment Funds, End of Year	<u>\$1,655,650</u>	<u>\$3,461,717</u>	<u>\$5,117,367</u>	
	With	2019		
	Investment	onor Restriction	ons	
	Income Above Original Gift Amount	Investment in Perpetuity	Total	
Endowment funds, beginning of year Net investment income Appropriation of endowment assets	\$1,002,712 439,315	\$3,461,717 -	\$4,464,429 439,315	
for expenditure	<u>(97,571</u>)		(97,571)	
Endowment Funds, End of Year	<u>\$1,344,456</u>	<u>\$3,461,717</u>	<u>\$4,806,173</u>	

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 8 - Endowment Funds (continued)

Astraea's endowment assets are invested in accordance with investment practices that emphasize long-term investment fundamentals. The primary investment objective is growth of principal sufficient to meet the funding and administrative responsibilities to support future programs and activities. Over the long term, the objective is that the total return on investment assets should equal the rate of inflation, plus an amount to support programs and operations (the payout), plus an amount reinvested to provide for growth of principal. In addition to achieving solid returns through prudent management, Astraea invests its assets in a manner that is socially responsible.

For the general operating endowment, annual appropriations for spending on operations are made in an amount up to 4% of the 3-year rolling average of the fund as of the most recently completed fiscal year. For the years ended June 30, 2020 and 2019, these appropriations totaled \$103,069 and \$97,571, respectively. For program specific endowment funds, annual appropriations for spending in accordance with each fund's programmatic restrictions are made in an amount up to 4% of the 3-year rolling average for each fund (unless otherwise specified by the terms of the fund) as of the most recently completed fiscal quarter. No appropriations were made from these program specific endowments for the years ended June 30, 2020 or 2019.

Note 9 - Fixed Assets

Fixed assets consist of the following at June 30, 2020 and 2019:

	<u>Life</u>	2020	2019
Leasehold improvements Furniture and office equipment Computer equipment and software	Term of lease 5 years 3 years	\$404,316 54,878 <u>9,985</u>	\$404,316 41,002 <u>8,446</u>
Less: Accumulated depreciation and amortization		469,179 (265,577)	453,764 (182,316)
		\$203,602	<u>\$271,448</u>

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 10 - Grants Payable

Grants payable as of June 30, 2020 and 2019 are due as follows:

	2020	2019
Due within one year	\$2,871,696	\$2,532,511
Due in one to five years	674,500	-
,	3,546,196	2,532,511
Less: Discount to present value	(1,274)	
	<u>\$3,544,922</u>	<u>\$2,532,511</u>

Long-term grants payable are discounted to present value using a discount rate of 0.16%.

Note 11 - Note Payable

On July 8, 2016, Astraea entered into an agreement with a financial institution that provided for borrowings up to \$500,000 for the renovation and reconfiguration of its office facility. Borrowings totaled \$400,000. Borrowings bear interest at an annual interest rate equal to the 7-year Treasury Constant Maturity rate plus 3.52%. Commencing February 8, 2017, pursuant to the terms of the related promissory note, monthly payments of interest and principal commenced. The balance of outstanding principal is due July 8, 2023. The loan is collateralized by all the assets of Astraea.

Principal payments are due as follows:

<u>Year Ending June 30.</u>	
2021	\$ 63,598
2022	67,460
2023	71,558
Thereafter, through July 8, 2023	6,565
Total	<u>\$209,181</u>

Note 12 - Loan Payable - Paycheck Protection Program

On May 1, 2020, Astraea received a loan totaling \$617,468 under the Paycheck Protection Program administered by the U.S. Small Business Administration. The loan bears interest at 1% per annum, is due on April 8, 2022 and may be forgiven if Astraea meets certain retention requirements and the funds are used for eligible expenses. On July 28, 2021, the entire loan was forgiven.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 13 - Fiscal Sponsorship

Astraea is the fiscal sponsor of International Trans Fund, Lesbians Who Tech, The Pipeline Project, and The UHAI: East African Sexual Health and Rights Initiative. Astraea retains a portion of funds raised towards these sponsored projects to cover its administrative costs. The net assets for these sponsored projects are reflected in the accompanying financial statements as net assets with donor restrictions.

Note 14 - Government Grants

In September 2012, Astraea was awarded by the U.S. Agency for International Development ("USAID") a \$3.5 million grant to support its LGBTI Global Human Rights Partnership program (the "Partnership Program"). Through subsequent amendments, the total funding was increased to \$7.7 million, and the grant period had been extended and was completed by December 10, 2019. In July 2019, USAID awarded a new \$11.5 million grant to support its Multi-Donor LGBTI Global Human Rights Initiative (GHRI). As of May 2020, the award ceiling was increased to \$12.2 million of which \$6.4 million was obligated through July 25, 2024.

The goal of the Partnership Program is to increase human rights, accountability and protection to LGBTI individuals worldwide through interconnected strategies to create change in six key regions. The purpose is to: 1) build a global LGBTI movement by funding powerful grassroots organizations and activists working in some of the most challenging environments in the world, 2) expand philanthropic resources available to LGBTI organizations internationally, and 3) shift discriminatory attitudes and behaviors through media and communications work.

For the years ended June 30, 2020 and 2019, program costs totaling \$1,602,250 and \$832,489, respectively, were funded by USAID. In-kind contributions were received during the years ended June 30, 2020 and 2019 totaling \$10,015,800 and \$111,105, respectively, representing donated program costs by implementing partners in connection with the Partnership Program.

Other government grants were received from the U.S. Department of State (\$530,328 for 2020 and \$174,559 for 2019), and Public Health Solutions funded by the Center for Disease Control and Prevention (\$129,866 for 2020 and \$262,015 for 2019).

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

Note 15 - Pension Plan

Astraea maintains a 401(k) plan covering full time employees who are twenty-one years of age. Employees may make voluntary contributions subject to statutory limits. Astraea's contributions to the plan are made at the discretion of management. For the years ended June 30, 2020 and 2019, the amount of pension expense was \$55,389 and \$44,248, respectively.

Note 16 - Commitment and Contingency

 a - Astraea leases its office space under an operating lease expiring on February 28, 2025. The future minimum lease payments, exclusive of certain escalation costs, are as follows:

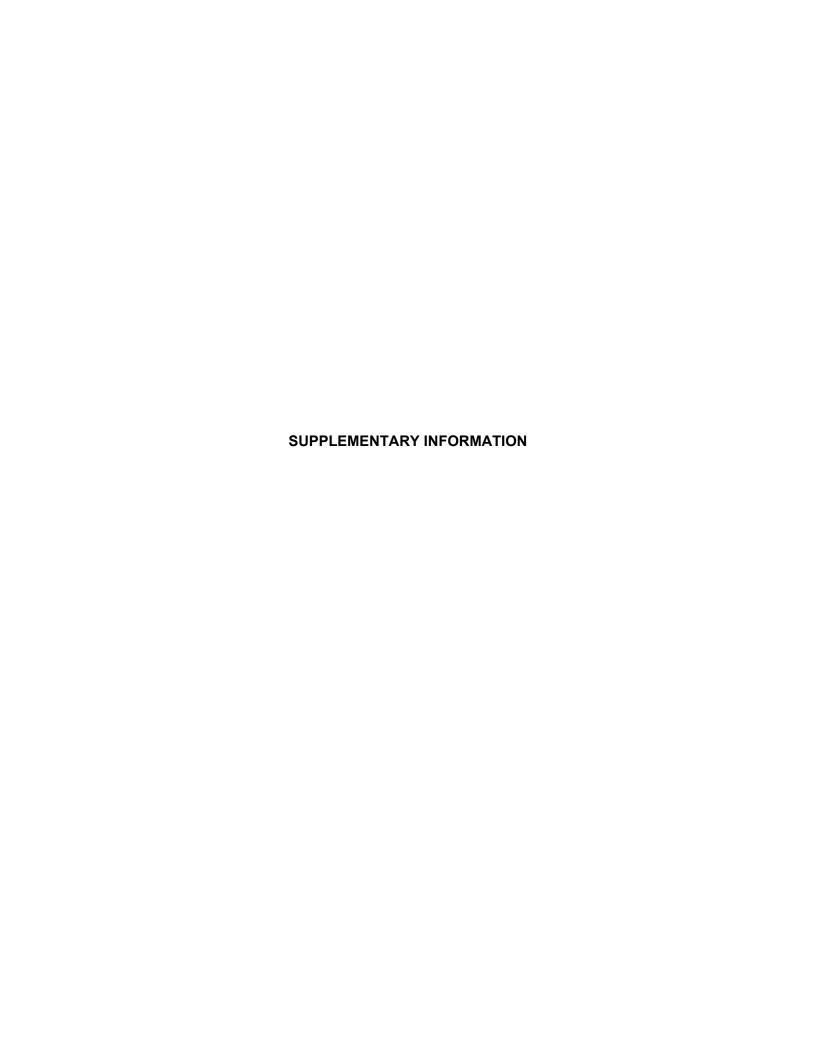
Year Ending June 30,		
2021	\$	208,688
2022		214,948
2023		221,397
2024		228,039
Thereafter		155,035
Total	<u>\$1</u>	,028,107

For financial statement purposes, total rent expense is accounted for on a straight-line basis. Accordingly, the accompanying statement of financial position reflects liability for deferred rent for the excess of the rent expense charged under generally accepted accounting principles over the rent paid pursuant to the lease terms. As of June 30, 2020 and 2019, the amount of deferred rent was \$74,592 and \$72,877, respectively.

b - Government supported projects and programs are subject to audit by the applicable granting agency.

Note 17 - Risks and Uncertainties

In March 2020, the United States declared the global pandemic COVID-19 outbreak a national emergency. A foundation relief grant in the amount of \$10,000 and loan proceeds of \$617,468 have been received under the Paycheck Protection Program (PPP) under the Coronavirus Aid, Relief, and Economic Security (CARES) Act (Note 12). Management has revised the financial forecast to reduce expenses relative to expected revenue that will enable Astraea to operate for a prolonged period of economic uncertainty and deferred programs. With these steps and continuing oversight, management believes that its resources are sufficient to sustain ongoing operations.





INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors of The Astraea Foundation, Inc. (d/b/a Astraea Lesbian Foundation for Justice)

We have audited the financial statements of The Astraea Foundation, Inc. (d/b/a Astraea Lesbian Foundation for Justice) as of and for the years ended June 30, 2020 and 2019, and our report thereon dated August 26, 2021, which expressed an unmodified opinion on those financial statements, appears on pages 1 and 2. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedules of Revenues and Expenditures and Statement of Activities of Affiliate Project for the year ended June 30, 2020 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Lutz + Can, LLP

New York, New York August 26, 2021

U.S. AGENCY FOR INTERNATIONAL DEVELOPMENT ("USAID") FOREIGN ASSISTANCE FOR PROGRAMS OVERSEAS

LGBTI GLOBAL EQUALITY PARTNERSHIP AID-OAA-A-12-00034

	Year Ended June 30, 2020	Cumulative Amounts Through June 30, 2020
Revenue		
U.S Government grants	\$ 775,127	\$ 7,708,454
<u>Expenditures</u>		
Salaries and wages	155,006	1,950,740
Payroll taxes and fringe benefits	36,956	323,116
Other than personnel services	5,715	544,083
Equipment	494	21,752
Supplies	-	11,921
Contractual - grants paid, consulting and professional fees	573,488	4,692,452
Travel	3,468	164,390
Total Expenditures	775,127	7,708,454
Excess of Revenue Over Expenditures	\$ -	\$ -

U.S. AGENCY FOR INTERNATIONAL DEVELOPMENT ("USAID") FOREIGN ASSISTANCE FOR PROGRAMS OVERSEAS

MULTI-DONOR LGBTI GLOBAL HUMAN RIGHTS INITIATIVE #7200AA19CA00011

	Year Ended June 30, 2020	Cumulative Amounts Through June 30, 2020	
Revenue			
U.S Government grants	\$ 827,123	\$ 827,123	
<u>Expenditures</u>			
Grants paid	157,015	157,015	
Salaries and wages	349,994	349,994	
Payroll taxes and fringe benefits	72,134	72,134	
Contractual	42,618	42,618	
Other direct costs	300	300	
Equipment	1,491	1,491	
Supplies	712	712	
Travel	17,116	17,116	
Overhead	185,743	185,743	
Total Expenditures	827,123	827,123	
Excess of Revenue Over Expenditures	\$ -	\$ -	

THE EQUALITY FUND THROUGH THE DEPARTMENT OF FOREIGN AFFAIRS, TRADE AND DEVELOPMENT REFERRED TO AS "GLOBAL AFFAIRS CANADA"

WOMEN'S VOICE AND LEADERSHIP - CARIBBEAN S-LMAQM-18-GR-2135

	Year Ended June 30, 2020			Cumulative Amounts Through June 30, 2020		
Revenue						
Government grants	\$ 2	297,827	\$	297,827		
<u>Expenditures</u>						
Grants paid	2	266,700		266,700		
Salaries and wages		30,340		30,340		
Other direct costs		787		787		
Total Expenditures	2	297,827		297,827		
Excess of Revenue Over Expenditures	\$	-	\$	-		

U.S. DEPARTMENT OF STATE INTERNATIONAL PROGRAMS TO SUPPORT DEMOCRACY HUMAN RIGHTS AND LABOR

INTERSEX HUMAN RIGHTS FUND S-LMAQM-16-GR-1100

	Year Ended June 30, 2020	Cumulative Amounts Through June 30, 2020
Revenue		
U.S Government grants	\$ 268,753	\$ 616,700
Expenditures		
Grants paid	144,000	341,413
Salaries and wages	74,922	125,934
Payroll taxes and fringe benefits	4,081	9,673
Contractual	29,886	92,450
Other direct costs	884	25,336
Travel	14,980	21,894
Total Expenditures	268,753	616,700
Excess of Revenue Over Expenditures	\$ -	\$ -

U.S. DEPARTMENT OF STATE INTERNATIONAL PROGRAMS TO SUPPORT DEMOCRACY HUMAN RIGHTS AND LABOR

INTERNATIONAL TRANS FUND S-LMAQM-18-GR-2135

	Year Ended June 30, 2020	Cumulative Amounts Through June 30, 2020	
Revenue			
U.S Government grants	\$ 261,575	\$ 316,245	
<u>Expenditures</u>			
Grants paid	128,998	128,998	
Salaries and wages	19,313	24,990	
Payroll taxes and fringe benefits	3,594	3,594	
Contractual	65,159	87,038	
Other direct costs	1,699	20,212	
Travel	42,812	51,413	
Total Expenditures	261,575	316,245	
Excess of Revenue Over Expenditures	\$ -	\$ -	

DUTCH MINISTRY OF FOREIGN AFFAIRS INTERNATIONAL ORGANIZATIONS AND HUMAN RIGHTS DEPARTMENT

ADVANCING EQUAL RIGHTS FOR LGBTI PEOPLE AMIDST CLOSING CIVIC SPACE & RELIGIOUS CONSERVATISM #4000002860

	Year Ended June 30, 2020	Cumulative Amounts Through June 30, 2020	
<u>Revenue</u>			
Government grants	\$ 851,251	\$ 851,251	
<u>Expenditures</u>			
Grants paid	737,250	737,250	
Salaries and wages	30,533	30,533	
Payroll taxes and fringe benefits	3,017	3,017	
Translation	231	231	
Other direct costs	9,720	9,720	
Indirect costs	70,500	70,500	
Total Expenditures	851,251	851,251	
Excess of Revenue Over Expenditures	\$ -	\$ -	

THE EUROPEAN UNION REPRESENTED BY THE EUROPEAN COMMISSION EUROPEAN INSTRUMENT FOR DEMOCRACY AND HUMAN RIGHTS

BUILDING OUR MOVEMENTS: SUPPORTING INTERSEX AND TRANS DEFENDERS TO CLAIM THEIR RIGHTS AND ADVOCATE FOR CHANGE

	Year Ended June 30, 2020		Cumulative Amounts Through June 30, 2020	
Revenue				
Government grants	\$	7,252	\$	7,252
<u>Expenditures</u>				
Contractual		7,252		7,252
Excess of revenue over expenditures	\$	-	\$	-

STATEMENT OF ACTIVITIES OF AFFILIATE PROJECT

INTERNATIONAL TRANS FUND

FOR THE YEAR ENDED JUNE 30, 2020

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Foundation grants	\$1,323,917
Government grant	261,575
Total Revenue	1,585,492
<u>Expenditures</u>	
Grants paid	704,998
Salaries	61,897
Payroll taxes and fringe benefits	16,913
Professional and consulting fees	391,816
Travel	2,556
Meetings and conferences	146,728
Telephone and communications	19,164
Staff development and recruitment	4,750
Bank charges	5,891
Publicity and advertising	11,140
Dues, fees and subscriptions	5,000
Equipment rental and maintenance	1,741
Miscellaneous	1,240
Administrative fees	211,658
Total Expenditures	1,585,492
Excess of Revenue Over Expenditures	\$ -