## FINANCIAL STATEMENTS



# THE ASTRAEA FOUNDATION, INC.

FOR THE YEAR ENDED JUNE 30, 2021

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors The Astraea Foundation, Inc. Washington, D.C.

We have audited the accompanying financial statements of The Astraea Foundation, Inc. (d/b/a Astraea Lesbian Foundation for Justice) (Astraea), which comprise the statement of financial position as of June 30, 2021, and the related statement of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Astraea as of June 30, 2021, and the change in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matter**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedules on pages 21 - 28 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 14, 2023, on our consideration of Astraea's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Astraea's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Astraea's internal control over financial reporting and compliance.

March 14, 2023

Gelman Kozenberg & Freedman

# STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2021

#### **ASSETS**

Cash and cash equivalents	\$ 1,708,659
Investments	23,695,777
Accounts receivable	33,917
Grants and contributions receivable	7,431,899
Prepaid expenses	61,776
Grant advances	631,068
Fixed assets, net of accumulated depreciation and	
amortization of \$347,208	121,972
Security deposits	<u>58,888</u>

## TOTAL ASSETS \$\(\frac{33,743,956}{}\)

#### **LIABILITIES AND NET ASSETS**

#### **LIABILITIES**

Loan payable	\$	617,468
Note payable		145,583
Accounts payable and accrued liabilities		607,452
Grants payable		3,239,488
Deferred revenue		118,949
Refundable advances		85,722
Deferred rent	_	70,229

Total liabilities 4,884,891

#### **NET ASSETS**

Without donor restrictions	8,495,742
With donor restrictions	20,363,323

Total net assets <u>28,859,065</u>

TOTAL LIABILITIES AND NET ASSETS \$\(\frac{33,743,956}{}\)

# STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2021

SUPPORT AND REVENUE	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>
Grants and contributions Government grants Investment income, net Other revenue Net assets released from donor restrictions	\$ 5,435,941 2,982,929 247,151 180,857 8,259,704	\$ 12,733,433 - 1,626,302 - (8,259,704)	\$ 18,169,374 2,982,929 1,873,453 180,857
Total support and revenue	17,106,582	6,100,031	23,206,613
EXPENSES			
Program Services: Core Programs Sponsored Programs	8,774,205 1,426,684	<u>-</u>	8,774,205 1,426,684
Total program services	10,200,889		<u>10,200,889</u>
Supporting Services:  Management and General  Fundraising	1,518,526 1,380,916	<u>-</u>	1,518,526 1,380,916
Total supporting services	2,899,442		2,899,442
Total expenses	13,100,331		13,100,331
Change in net assets	4,006,251	6,100,031	10,106,282
Net assets at beginning of year, as restated	4,489,491	14,263,292	18,752,783
NET ASSETS AT END OF YEAR	\$ <u>8,495,742</u>	\$ <u>20,363,323</u>	\$ <u>28,859,065</u>

## STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2021

**Program Services Supporting Services** Total Management Total Core **Sponsored Program** and Supporting Total **Programs Programs** Services General **Fundraising** Services Expenses \$ 3,145,892 Salaries 1.432.143 368,587 \$ 1,800,730 651,844 693.318 \$ 1,345,162 \$ Payroll taxes and fringe benefits 332,372 18,721 351,093 162,787 144,176 306,963 658,056 Total payroll and related expenses 1,764,515 387,308 2,151,823 814,631 837,494 1,652,125 3,803,948 Grants 5,392,850 845,816 6,238,666 6,238,666 Professional and consulting fees 1,077,768 1,217,671 825,114 2,042,785 139,903 426,635 398,479 Travel 3,741 3,741 7,847 1,153 9,000 12,741 Meetings and conferences 116,268 32,850 149,118 308 1,224 1,532 150,650 Publicity and promotions 28.734 28.734 38.816 6,308 45,124 73.858 **Event expenses** 1,018 1,018 1,018 Occupancy 141,684 141,684 62,093 58,217 120,310 261,994 Repairs and maintenance 41.862 41,862 18,337 17,193 35,530 77,392 Printing and copying 50,633 50,633 33 8,020 8.053 58,686 Equipment and software 61,603 1,849 63,452 26,917 25,235 52,152 115,604 Office supplies and expenses 243 243 23,771 137 23,908 24,151 55 11,521 11,576 26,283 26,283 37,859 Telephone and communications Website expenses 481 481 481 13,947 Insurance 155 14,102 14,102 Postage and delivery 345 345 1,716 424 2.140 2,485 Staff development and recruitment 9,622 27,935 13,429 13,429 4,884 14,506 Bank and credit card charges 13,144 5,467 18,611 5,053 5.053 23,664 Dues, fees and subscriptions 22,705 22,705 7,243 1,990 9,233 31,938 Interest expense 12,812 12,812 12,812 Miscellaneous 1,970 1.970 3.116 846 3.962 5.932 Total expenses before depreciation and amortization 8,730,060 1,426,684 10,156,744 1,499,180 1,362,777 2,861,957 13,018,701 Depreciation and amortization 44.145 44.145 19.346 18.139 37.485 81.630 **TOTAL** 8,774,205 \$ 1,426,684 \$ 10,200,889 \$ 1,380,916 \$ 2,899,442 \$ 13,100,331 \$ 1,518,526

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2021

#### **CASH FLOWS FROM OPERATING ACTIVITIES**

Change in net assets	\$ 10,106,282
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Depreciation and amortization Unrealized gain Realized gain	81,630 (1,073,579) (676,402)
(Increase) decrease in:     Accounts receivable     Grants and contributions receivable     Prepaid expenses     Grant advances     Security deposits	(6,599) (4,573,019) 39,452 (24,708) (46,370)
(Decrease) increase in: Accounts payable and accrued liabilities Grants payable Deferred revenue Refundable advances Deferred rent	(208,502) (305,434) 118,949 (2,595,779) (4,363)
Net cash provided by operating activities	<u>831,558</u>
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchase of investments Proceeds from sale of investments	(6,932,990) 2,864,052
Net cash used by investing activities	(4,068,938)
CASH FLOWS FROM FINANCING ACTIVITIES	
Repayment of loan payable	(63,598)
Net cash used by financing activities	(63,598)
Net decrease in cash and cash equivalents	(3,300,978)
Cash and cash equivalents at beginning of year	5,009,637
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ <u>1,708,659</u>

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2021

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

#### Organization -

The Astraea Foundation, Inc. (d/b/a Astraea Lesbian Foundation for Justice) (Astraea) works for social, racial and economic justice in the U.S. and internationally by funding LGBTQI organizations and engaging in philanthropic advocacy. Astraea's work helps lesbians and allied communities challenge oppression and claim their human rights.

In pursuing its mission, Astraea raises and disburses funds to programs and initiatives that directly benefit or serve diverse constituencies; expands the community of individuals and institutions that support lesbian and trans issues; promotes community building, capacity building, and movement-building; and educates individuals about money, philanthropic giving and the role of grantmaking in achieving common goals.

#### Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. As such, net assets are reported within two net asset classifications: without donor restrictions and with donor restrictions. Descriptions of the two net asset categories are as follows:

- Net Assets without Donor Restrictions Net assets available for use in general
  operations and not subject to donor restrictions are recorded as "net assets without donor
  restrictions". Assets restricted solely through the actions of the Board are referred to as
  Board Designated and are also reported as net assets without donor restrictions.
- Net Assets with Donor Restrictions Net assets may be subject to donor-imposed stipulations that are more restrictive than Astraea's mission and purpose. Some donor imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Donor imposed restrictions are released when the restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. Other donor imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue without donor restrictions when the assets are placed in service.

### New accounting pronouncement adopted -

During the year ended June 30, 2021, Astraea adopted Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers* (Topic 606), as amended. The ASU provides a framework for recognizing revenue and is intended to improve comparability of revenue recognition practices across for-profit and non-profit entities. Analysis of the various provisions of this standard resulted in no significant changes in the way Astraea recognized revenue; however, the presentation and disclosures of revenue have been enhanced. Astraea has elected to opt out of all disclosures not required for nonpublic entities and also elected a modified retrospective approach for implementation.

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2021

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Cash and cash equivalents -

Astraea considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents. Bank deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to a limit of \$250,000. At times during the year, Astraea maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

#### Investments -

Investments are recorded at their readily determinable fair value. Interest, dividends, realized and unrealized gains and losses are included in investment income, which is presented net of investment expenses paid to external investment advisors, in the accompanying Statement of Activities and Change in Net Assets.

Investments acquired by gift are recorded at their fair value at the date of the gift. Astraea's policy is to liquidate all gifts of investments as soon as possible after the gift.

#### Receivables -

Accounts receivable are recorded at their net realizable value, which approximates fair value. Management considers all amounts to be fully collectible. Accordingly, an allowance for doubtful accounts has not been established.

Grants and contributions receivable are recorded at their net realizable value, which approximates fair value. Receivables that are expected to be collected in future years are recorded at fair value, measured as the present value of their future cash flows. The discounts on these amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in grants and contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met. The allowance for doubtful accounts is determined based upon an annual review of account balances, including the age of the balance and the historical experience with the donor.

#### Fixed assets -

Fixed assets in excess of \$1,500 are capitalized and stated at cost. Fixed assets are depreciated on a straight-line basis over the estimated useful lives of the related assets, generally three to seven years. Leasehold improvements are amortized over the remaining life of the lease. The cost of maintenance and repairs is recorded as expenses are incurred. Depreciation and amortization expense for the year ended June 30, 2021 totaled \$81,630.

#### Impairment of long-lived assets -

Management reviews asset carrying amounts whenever events or circumstances indicate that such carrying amounts may not be recoverable. When considered impaired, the carrying amount of the assets is reduced, by a charge to the Statement of Activities and Change in Net Assets, to its current fair value.

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2021

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Income taxes -

Astraea is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements. Astraea is not a private foundation.

#### Uncertain tax positions -

For the year ended June 30, 2021, Astraea has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements.

#### Grants and contributions -

Grants and contributions are recognized in the appropriate category of net assets in the period received. Astraea performs an analysis of the individual transaction to determine if the revenue streams follow the contribution rules or if they should be recorded as an exchange transaction depending upon whether the transactions are deemed reciprocal or nonreciprocal under ASU 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made.

For grants and contributions qualifying under the contribution rules, revenue is recognized upon notification of the award and satisfaction of all conditions, if applicable. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Grants and contributions qualifying as contributions that are unconditional that have donor restrictions are recognized as "without donor restrictions" only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions; such funds in excess of expenses incurred are shown as net assets with donor restrictions in the accompanying financial statements.

Grant and contribution agreements qualifying as conditional contributions contain a right of return and a barrier. Revenue is recognized when the condition or conditions are satisfied. Most grants and contract awards from the United States Government and other entities are for direct and indirect program costs. These transactions are nonreciprocal and classified as conditional and are recognized as contributions when the revenue becomes unconditional. Typically, these agreements also contain a right of return or right of release from obligation provision and the entity has limited discretion over how funds transferred should be spent. As such, Astraea recognizes revenue for these conditional contributions when the related barrier has been overcome (generally, when qualifying expenditures are incurred). Funds received in advance of the incurrence of qualifying expenditures are recorded as refundable advances. For grants and contributions treated as conditional contributions, Astraea had approximately \$9,827,000 in unrecognized conditional awards as of June 30, 2021.

#### Use of estimates -

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2021

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses directly attributed to a specific functional area of Astraea are reported as direct expenses to the programmatic area and those expenses that benefit more than one function are allocated on a basis of estimated time and effort or other reasonable basis.

#### Investment risks and uncertainties -

Astraea invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks.

Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying financial statements.

#### Fair value measurement -

Astraea adopted the provisions of FASB ASC 820, Fair Value Measurement. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements. Astraea accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

#### Economic uncertainties -

On March 11, 2020, the World Health Organization declared the Coronavirus disease (COVID-19) a global pandemic. As a result of the spread of COVID-19, economic uncertainties have arisen which may negatively impact Astraea's operations. The overall potential impact is unknown at this time.

#### Reclassification -

Certain amounts in the prior year's financial statements have been reclassified to conform to the current year's presentation. These reclassifications had no effect on the previously reported changes in net assets.

#### New accounting pronouncements not yet adopted -

The FASB issued Accounting Standards Update (ASU) 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, which improves generally accepted accounting principles (GAAP) by increasing the transparency of contributed nonfinancial assets for not-for-profit (NFP) entities through enhancements to presentation and disclosure. The amendments in this ASU address certain stakeholders' concerns about the lack of transparency relating to the measurement of contributed nonfinancial assets recognized by NFPs, as well as the amount of those contributions used in a NFP's programs and other activities.

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2021

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

New accounting pronouncements not yet adopted (continued) -

The ASU should be applied on a retrospective basis and is effective for annual periods beginning after June 15, 2021, and interim periods within annual periods beginning after June 15, 2022. Early adoption is permitted. The amendment will not change the recognition and measurement requirements for those contributed nonfinancial assets.

The FASB issued Accounting Standards Update (ASU) 2019-01, Leases (Topic 842), which changes the accounting treatment for operating leases by requiring recognition of a lease asset and lease liability at the present value of the lease payments in the Statement of Financial Position and disclosure of key information about leasing arrangements. During 2020, the FASB issued ASU 2020-05 which delayed the implementation date by one year. The ASU is effective for non-public entities for fiscal years beginning after December 15, 2021. The ASU can be applied at the beginning of the earliest period presented using a modified retrospective approach or applied at the beginning of the period of adoption recognizing a cumulative-effect adjustment.

Astraea plans to adopt the new ASUs at the required implementation dates and management is currently in the process of evaluating the adoption methods and the impact of the new standards on its accompanying financial statements.

#### 2. PRIOR PERIOD RESTATEMENT

There were corrections to properly record Federal awards as conditional revenue during the year ended June 30, 2021. In connection with the correction, Astraea restated its beginning net assets to properly reflect the conditional awards.

Accordingly, the following account balances were restated as of June 30, 2020:

	 As Restated	<b>A</b>	s Previously Stated	 Adjustment
Grants and contributions receivable	\$ 2,858,880	\$	2,108,880	\$ 750,000
Refundable advances	\$ 2,681,501	\$	-	\$ 2,681,501
Total liabilities	\$ 7,943,618	\$	5,262,117	\$ 2,681,501
Net assets with donor restrictions	\$ 14,263,292	\$	16,944,793	\$ (2,681,501)
Total net assets	\$ 18,752,783	\$	20,684,284	\$ (1,931,501)

#### 3. INVESTMENTS

Investments consisted of the following as of June 30, 2021:

	<u> Fair Value</u>
Money market funds Certificate of deposit Mutual funds and ETFs Equities	\$ 10,999,913 100,000 4,449,860 8,146,004
TOTAL INVESTMENTS	\$_23,695,777

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2021

#### 3. INVESTMENTS (Continued)

Included in investment income are the following for the year ended June 30, 2021:

Interest and dividends	\$	204,239
Unrealized gain		1,073,579
Realized gain		676,402
Investment fees	_	(80,767)

TOTAL INVESTMENT INCOME \$ 1,873,453

#### 4. GRANTS AND CONTRIBUTIONS RECEIVABLE

As of June 30, 2021, donors to Astraea have made unconditional written promises to give, of which \$7,431,899, remained due and outstanding. Amounts due beyond one year of the Statement of Financial Position date have not been discounted due to immateriality of amounts.

Following is a schedule of amounts due, by year, as of June 30, 2021:

Less than one year	\$	3,731,402
One to five years	_	3,700,497

TOTAL GRANTS AND CONTRIBUTIONS RECEIVABLES \$ 7,431,899

#### 5. FIXED ASSETS

Fixed assets consisted of the following at June 30, 2021:

NET FIXED ASSETS	\$ 121,972
Less: Accumulated depreciation and amortization	 (347,208)
Total fixed assets	469,180
Leasehold improvements	 404,316
Computer equipment and software	9,985
Furniture and office equipment	\$ 54,879

#### 6. NOTE PAYABLE

On July 8, 2016, Astraea entered into an agreement with a financial institution that provided for borrowings up to \$500,000 for the renovation and reconfiguration of its office facility. Borrowings totaled \$400,000. Borrowings bear interest at an annual interest rate equal to the 7-year Treasury Constant Maturity rate plus 3.52%. Commencing February 8, 2017, pursuant to the terms of the related promissory note, monthly payments of interest and principal commenced. The balance of outstanding principal is due July 8, 2023. The loan is collateralized by all the assets of Astraea.

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2021

#### 6. NOTE PAYABLE (Continued)

As of June 30, 2021, principal payments are due as follows:

#### Year Ending June 30,

2022	\$ 67,460
2023	71,558
2024	 6,565

145,583

#### 7. LOAN PAYABLE - PAYCHECK PROTECTION PROGRAM

On May 1, 2020, Astraea received loan proceeds in the amount of \$617,468 under the Paycheck Protection Program (PPP). Under the Coronavirus Aid, Relief, and Economic Security Act (CARES Act), the promissory note must be used for certain expenditures within a 24-week period to ultimately be forgiven by the Small Business Administration (SBA). Subsequent to year-end, on July 28, 2021, Astraea received full forgiveness from the SBA. There is no further obligation due in regard to this loan and Astraea will record revenue from forgiveness of debt in the next fiscal year.

#### 8. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following at June 30, 2021:

Subject to expenditure for specified purpose: International Fund International Trans Fund US Fund LGBTQ Racial Justice Fund Grantmaking and other programmatic expenses Intersex Fund Multi-Donor LGBTI Global Human Rights Initiative Philanthropic Advocacy The Pipeline Project Communication Global Arts Fund Lesbians Who Tech Accumulated investment earnings	\$	3,703,387 2,252,677 285,382 1,393,079 370,754 324,425 926,110 43,359 55,751 23,750 21,663 32,749 3,170,309
Total with program restrictions		12,603,395
Subject to passage of time		4,298,211
Endowment funds to be invested in perpetuity	_	3,461,717
TOTAL NET ASSETS WITH DONOR RESTRICTIONS	\$ <u>_</u>	20,363,323

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2021

#### 8. NET ASSETS WITH DONOR RESTRICTIONS (Continued)

The following net assets with donor restrictions were released from donor restrictions by incurring expenses (or through the passage of time) which satisfied the restricted purposes specified by the donors:

Purpose restrictions accomplished: International Fund International Trans Fund US Fund LGBTQ Racial Justice Fund	\$	1,802,184 254,415 704,223 1,101,857
Grantmaking and other programmatic expenses Intersex Fund Multi-Donor LGBTI Global Human Rights Initiative Philanthropic Advocacy Comms Labs Lesbians Who Tech	_	361,100 506,809 1,085,066 26,274 104,135 2,160
Total purpose restrictions accomplished		5,948,223
Endowment appropriation - general operating		111,643
Timing restrictions accomplished	_	2,199,838
TOTAL NET ASSETS RELEASED FROM DONOR RESTRICTIONS	\$ <u>_</u>	8,259,704

#### 9. LIQUIDITY AND AVAILABILITY

Financial assets available for use for general expenditures within one year of the Statement of Financial Position date comprise the following:

Cash and cash equivalents	\$ 1,708,659
Investments	23,695,777
Accounts receivable	33,917
Grants and contributions receivable	7,431,899
Subtotal financial assets available within one year	32,870,252
Less: Program restricted funds	(16,065,112)
Less: Time restricted funds	(2,898,212)

## FINANCIAL ASSETS AVAILABLE TO MEET CASH NEEDS FOR GENERAL EXPENDITURES WITHIN ONE YEAR \$ 13,906,928

Astraea has a policy to structure its financial assets to be available and liquid as its obligations

become due.

#### 10. LEASE COMMITMENTS

Astraea leases office space under a ten-year agreement, which originated in March 2015 and expires on February 28, 2025. Base rent is \$14,853 per year, plus a proportionate share of expenses, increasing by a factor of 3% per year.

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2021

#### 10. LEASE COMMITMENTS (Continued)

Accounting principles generally accepted in the United States of America require that the total rent commitment should be recognized on a straight-line basis over the term of the lease. Accordingly, the difference between the actual monthly payments and the rent expense being recognized for financial statement purposes is recorded as a deferred rent liability on the Statement of Financial Position.

The following is a schedule of the future minimum lease payments:

#### Year Ending June 30,

	\$	819.420
2025	_	155,036
2024		228,039
2023		221,397
2022	\$	214,948

Rent expense for the year ended June 30, 2021 totaled \$204,324, and is included in occupancy on the Statement of Functional Expenses. The deferred rent liability was \$70,229.

#### 11. RETIREMENT PLAN

Astraea provides retirement benefits to its employees through a defined contribution plan covering all full-time employees who are twenty-one years of age. Astraea's contributions to the Plan are made at the discretion of management. Contributions to the Plan during the year ended June 30, 2021 totaled \$66,275.

#### 12. CONTINGENCY

Astraea receives grants from various agencies of the United States Government. Such grants are subject to audit under the provisions of *Title 2 U.S. Code of Federal Regulations (CFR) Part 200 Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance)*. The ultimate determination of amounts received under the United States Government grants is based upon the allowance of costs reported to and accepted by the United States Government as a result of the audits. Audits in accordance with the applicable provisions have been completed for all required fiscal years through 2021. Until such audits have been accepted by the United States Government, there exists a contingency to refund any amount received in excess of allowable costs. Management is of the opinion that no material liability will result from such audits.

#### 13. U.S. FEDERAL AWARDS

In July 2019, Astraea was awarded by the U.S. Agency for International Development ("USAID") a \$11,513,840 cooperative agreement to support a five-year program entitled, "Multi-Donor LGBTI Global Human Rights Initiative (GHRI). GHRI aims to help protect lesbian, gay, bisexual, transgender, and intersex (LGBTI) people in developing countries from violence, discrimination, stigma, and criminalization. As of January 2023, the award ceiling was increased to \$13,478,560.

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2021

#### 13. U.S. FEDERAL AWARDS (Continued)

For the year ended June 30, 2021, program costs totaled \$2,595,779. It is required that Astraea leverage and track the cash contribution of \$8,750,000 from WPF, an implementing partner. Astraea is also required to provide in-kind contributions of \$1,500,000 in the form of technical assistance, personnel and related costs, capacity building and commodities.

At June 30, 2021, the cumulative leverage totaled \$16,650,505 (unaudited) that has exceeded the requirement. While Astraea reports the leverage, it is not a requirement of the annual audit. In addition, the in-kind contribution will be separately tracked and reported in subsequent financial statements.

Other government grants were received from the U.S. Department of State totaling \$2,350,000.

#### 14. FAIR VALUE MEASUREMENT

In accordance with FASB ASC 820, *Fair Value Measurement*, Astraea has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3).

If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Investments recorded in the Statement of Financial Position are categorized based on the inputs to valuation techniques as follows:

**Level 1.** These are investments where values are based on unadjusted quoted prices for identical assets in an active market Astraea has the ability to access.

**Level 2.** These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

**Level 3.** These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There have been no changes in the methodologies used or transfers between levels in the fair value hierarchy during the year ended June 30, 2021.

- Money Market Funds The money market funds are open-end mutual funds that are registered with the Securities and Exchange Commission (SEC) and are deemed to be actively traded.
- Certificate of Deposit Generally valued at original cost plus accrued interest, which approximates fair value.
- Mutual Funds and ETFs Valued at the daily closing price as reported by the fund. Mutual
  funds held by Astraea are open-end mutual funds that are registered with the SEC. These
  funds are required to publish their daily net asset value (NAV) and to transact at that price. The
  mutual funds held by Astraea are deemed to be actively traded.
- Equities Valued at the closing price reported in the active market in which the individual securities are traded.

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2021

#### 14. FAIR VALUE MEASUREMENT (Continued)

The table below summarizes, by level within the fair value hierarchy and those invested and measured at NAV for practical expedient as of June 30, 2021.

	Level 1	Level 2	Level 3	Total
Investments:				
Money market funds	\$ 10,999,913 \$	- 9	-	\$ 10,999,913
Certificate of deposit	-	100,000	-	100,000
Mutual funds and ETFs	4,449,860	-	-	4,449,860
Equities	8,146,004			8,146,004
TOTAL INVESTMENTS	\$ <u>23,595,777</u> \$	100,000	S <u> </u>	\$ <u>23,695,777</u>

#### 15. ENDOWMENT FUNDS

Astraea's endowment consists of numerous donor-restricted endowment funds. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. The Board of Directors is subject to the Uniform Prudent Management of Institutional Funds Act (UPMIFA) and, thus classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those assets are time restricted until the governing Board appropriates such amounts for expenditures. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions.

The governing Board has interpreted UPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, Astraea considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument.

Astraea has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with UPMIFA, Astraea considers the following factors in making a determination to appropriated or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund;
- The purpose of the organization and the donor-restricted endowment fund;
- General economic conditions and the possible effect of inflation and deflation;
- The expected total return from income and the appreciation of investments; and
- Investment policies of the organization.

Endowment net asset composition by type of fund as of June 30, 2021:

		ut Donor rictions		Vith Donor estrictions		Total
Original donor-restricted gift amount and amounts required to be maintained in						
perpetuity by donor	\$	-	\$	3,461,717	\$	3,461,717
Accumulated investment earnings			_	3,170,309	_	3,170,309
TOTAL ENDOWMENT FUNDS	\$ <u></u>		\$_	6,632,026	\$_	6,632,026

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2021

#### 15. ENDOWMENT FUNDS (Continued)

Changes in endowment net assets for the year ended June 30, 2021:

	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>
Endowment net assets, beginning of year Investment return Appropriation of endowment assets for	\$ - -	\$ 5,117,367 1,626,302	\$ 5,117,367 1,626,302
expenditure		(111,643)	(111,643)
ENDOWMENT NET ASSETS, END OF YEAR	\$ <u> </u>	\$ <u>6,632,026</u>	\$ <u>6,632,026</u>

Funds with Deficiencies -

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the organization to retain as a fund of perpetual duration. There were no deficiencies of this nature for the year ended June 30, 2021.

Return Objectives and Risk Parameters -

Astraea has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to emphasize long-term investment fundamentals. The primary investment objective is growth of principal sufficient to meet the funding and administrative responsibilities to support future programs and activities. Over the long-term, the objective is that the total return on investment assets should equal the rate of inflation, plus an amount to support programs and operations (the payout), plus an amount reinvested to provide for growth of principal. In addition to achieving solid returns through prudent management, Astraea invests its assets in a manner that is socially responsible.

Spending Policy and How the Investment Objectives Relate to Spending Policy -

For the general operating endowment, annual appropriations for spending on operations are made in an amount up to 4% of the 3-year rolling average of the fund as of the most recently completed fiscal year. For program specific endowment funds, annual appropriations for spending in accordance with each fund's programmatic restrictions are made in an amount up to 4% of the 3-year rolling average for each fund (unless otherwise specified by the terms of the fund) as of the most recently completed fiscal quarter.

#### 16. SUBSEQUENT EVENTS

In preparing these financial statements, Astraea has evaluated events and transactions for potential recognition or disclosure through March 14, 2023, the date the financial statements were issued.

#### **SUPPLEMENTAL INFORMATION**

# U.S. AGENCY FOR INTERNATIONAL DEVELOPMENT ("USAID") FOREIGN ASSISTANCE FOR PROGRAMS OVERSEAS

## MULTI-DONOR LGBTI GLOBAL HUMAN RIGHTS INITIATIVE #7200AA19CA00011

	ear Ended ne 30, 2021	Cumulative Amounts Through June 30, 2021		
REVENUE				
U.S. Government grants	\$ 2,595,779	\$	3,422,902	
EXPENDITURES				
Grants paid Salaries and wages Payroll taxes and fringe benefits Contractual Other direct costs Equipment Supplies Travel Overhead	1,336,819 493,058 124,942 356,980 53,689 72 - - 230,219		1,493,834 843,052 197,076 399,598 53,989 1,563 712 17,116 415,962	
Total Expenditures	2,595,779		3,422,902	
Excess of Revenue Over Expenditures	\$ -	\$		

# U.S. DEPARTMENT OF STATE INTERNATIONAL PROGRAMS TO SUPPORT DEMOCRACY HUMAN RIGHTS AND LABOR

### INTERSEX HUMAN RIGHTS FUND S-LMAQM-16-GR-1100

	ar Ended e 30, 2021	Cumulative Amounts Through June 30, 2021		
REVENUE				
U.S. Government grants	\$ 133,057	\$	749,757	
EXPENDITURES				
Grants paid Salaries and wages Payroll taxes and fringe benefits Contractual Other direct costs Overhead	15,000 55,829 10,109 32,279 3,634 16,206		356,413 181,763 19,782 124,729 28,970 38,100	
Total Expenditures	133,057		749,757	
Excess of Revenue Over Expenditures	\$ -	\$	-	

# U.S. DEPARTMENT OF STATE INTERNATIONAL PROGRAMS TO SUPPORT DEMOCRACY HUMAN RIGHTS AND LABOR

### INTERSEX HUMAN RIGHTS FUND S-LMAQM-18-GR-2135

	 ar Ended e 30, 2021	Cumulative Amounts Through June 30, 2021		
REVENUE				
U.S. Government grants	\$ 134,638	\$	450,883	
EXPENDITURES				
Grants paid Salaries and wages Payroll taxes and fringe benefits Contractual Other direct costs Overhead	114,999 3,615 1,795 9,000 5,229		243,997 28,605 5,389 96,038 25,441 51,413	
Total Expenditures	 134,638		450,883	
Excess of Revenue Over Expenditures	\$ -	\$	-	

# U.S. DEPARTMENT OF STATE INTERNATIONAL PROGRAMS TO SUPPORT DEMOCRACY HUMAN RIGHTS AND LABOR

### INTERSEX HUMAN RIGHTS FUND S-LMAQM-20-GR-2174

	ar Ended e 30, 2021	Cumulative Amounts Through June 30, 2021		
REVENUE				
U.S. Government grants	\$ 119,455	\$	119,455	
EXPENDITURES				
Grants paid Salaries and wages Payroll taxes and fringe benefits Contractual Other direct costs	100,000 15,722 2,529 979 225		100,000 15,722 2,529 979 225	
Total Expenditures	119,455		119,455	
Excess of Revenue Over Expenditures	\$ -	\$		

# THE EQUALITY FUND THROUGH THE DEPARTMENT OF FOREIGN AFFAIRS, TRADE AND DEVELOPMENT REFERRED TO AS "GLOBAL AFFAIRS CANADA"

# WOMEN'S VOICE AND LEADERSHIP - CARIBBEAN #P002800

	Year Ended June 30, 2021		Cumulative Amounts Through June 30, 2021	
REVENUE				
Grants and contributions	\$	93,667	\$	391,494
EXPENDITURES				
Grants paid		_		266,700
Salaries and wages		60,217		90,557
Payroll taxes and fringe benefits		11,832		11,832
Contractual		11,200		11,200
Other direct costs		3,473		4,260
Overhead		6,945		6,945
Total Expenditures		93,667		391,494
Excess of Revenue Over Expenditures	\$	-	\$	

# DUTCH MINISTRY OF FOREIGN AFFAIRS INTERNATIONAL ORGANIZATIONS AND HUMAN RIGHTS DEPARTMENT

# ADVANCING EQUAL RIGHTS FOR LGBTI PEOPLE AMIDST CLOSING CIVIC SPACE & RELIGIOUS CONSERVATISM #4000002860

	Year Ended June 30, 2021		Cumulative Amounts Through June 30, 2021	
REVENUE				
Grants and contributions	\$	555,248	\$	1,406,499
EXPENDITURES				
Grants paid Salaries and wages Payroll taxes and fringe benefits Contractual Translation Other direct costs Indirect costs		419,000 36,134 14,652 6,791 - 36,788 41,883		1,156,250 66,667 17,669 6,791 231 46,508 112,383
Total Expenditures		555,248		1,406,499
Excess of Revenue Over Expenditures	\$	-	\$	

# THE EUROPEAN UNION REPRESENTED BY THE EUROPEAN COMMISSION EUROPEAN INSTRUMENT FOR DEMOCRACY AND HUMAN RIGHTS

# BUILDING OUR MOVEMENTS: SUPPORTING INTERSEX AND TRANS DEFENDERS TO CLAIM THEIR RIGHTS AND ADVOCATE FOR CHANGE

	Year Ended June 30, 2021		Cumulative Amounts Through June 30, 2021	
REVENUE				
Grants and contributions	\$	460,956	\$	468,208
EXPENDITURES				
Grants paid Salaries and wages Payroll taxes and fringe benefits Contractual Other direct costs Overhead		324,680 35,382 6,399 62,380 2,240 29,875		324,680 35,382 6,399 69,632 2,240 29,875
Total Expenditures		460,956		468,208
Excess of Revenue Over Expenditures	\$		\$	-

## **INTERNATIONAL TRANS FUND**

	Year Ended June 30, 2021	
REVENUE		
Grants and contributions	\$ 1,545,726	
EXPENDITURES		
Grants paid Salaries Payroll taxes and fringe benefits Professional and consulting fees Travel Meetings and conferences Telephone and communications Staff development and recruitment Bank charges Publicity and advertising Dues, fees and subscriptions Equipment rental and maintenance Miscellaneous Administrative fees	822,999 58,160 8,775 394,467 12 32,850 18,592 9,402 5,467 6,987 5,000 1,849 1,970 179,196	
Total Expenditures	1,545,726	
Excess of Revenue Over Expenditures	<u>\$ -</u>	